Bachelor of Business Administration (BBA)

The College of Business Administration, with departments of Accounting and Information Systems, Economics and Finance, and Marketing and Management, offers a BBA degree with the following majors: Accounting; Information Systems; International Business; Economics; Finance with concentrations available in General Finance, Financial Analyst, Risk Management, and Commercial Banking; General Business with concentrations in General Business and Secondary Education; Management with concentrations available in Entrepreneurship, General Management and Human Resource Management; Marketing; and Operations and Supply Chain Management.

Policies Concerning Admission to and Completion of BBA Degree Programs

1. Students entering the College of Business Administration will be designated as (CBUS) until they have sufficient competency in English and Mathematics (completed RWS 1301 or higher and MATH 1320 or higher).

2. Students meeting the College admissions requirements will be designated as General Business (GENB) and must file a degree plan in the Office of the Dean.

3. Admission to another major option program is limited to those students who meet the following requirements:
   - Completion of the Non-Business Foundation Requirements and the Business Foundation Requirements as described in the Undergraduate Course of Study for the Bachelor of Business Administration.
   - Completion of the following courses (or their equivalent) with a minimum grade of C:
     | Code   | Title                              | Hours |
     |--------|------------------------------------|-------|
     | ACCT 2301 | Principles of Accounting I        | 3     |
     | ACCT 2302 | Principles of Accounting II       | 3     |
     | ECON 2304 | Principles of Economics           | 3     |
     | MATH 2301 | Math for Social Sciences II       | 3     |
     | QMB 2301  | Fundamentals of Bus Statistics    | 3     |
   - An overall GPA of 2.0 or greater in all hours attempted.

4. Upon completion of requirements in item 2, the student will be admitted to one of the specialty major option programs offered by the College of Business Administration. Upon admission, the major code will be changed from General Business (GENB) to the major option code for the program.

5. Concurrent enrollment in lower-division courses in item 3-b and upper-division business courses is allowed only once upon written permission of the Office of the Dean.

6. Freshman and sophomore level courses can be repeated once and the latter grade substituted for a previous grade in the student's grade point average (GPA) calculation. Grades and attempted hours for other repeated courses will be used in computing the GPA.

7. Only those transfer credits with a grade of C or better will be accepted for credit toward the BBA degree. Courses taken at two-year institutions or as a requirement for a two-year degree are accepted by the College of Business Administration as transfer credits for lower-division courses only. Courses taken at four-year accredited institutions and designated as lower-division courses can be accepted as upper-division credits if the course is taught at the upper-division level at UTEP and has received additional validation from the Office of the Dean. Transfer credit for upper-division business administration courses is restricted to AACSB-accredited curricula. Transfer credit for courses from institutions outside the United States will be evaluated independently. The applicability of transfer credits to the degree plan is determined by the Office of the Dean.

8. To complete the degree, a student must comply with the following:
   - Complete the required course of study as outlined below.
   - Follow University academic regulations as stated elsewhere in this catalog.
   - Earn a 2.0 GPA in all courses attempted within the College of Business Administration.
     Note: Accounting majors must also earn a 2.0 or better GPA average in ACCT 3321 and accounting courses listed in the Accounting Option Requirement.

9. A graduating senior must file an application for the degree with the Office of the Dean before the semester of graduation. Students are responsible for setting an appointment to clear for graduation during announced times.

10. Students working toward the BBA degree cannot enroll on a pass/fail basis in any course taught in the College of Business Administration.

11. Six of the last 30 hours needed to complete the BBA degree can be taken at another university; however, the student must receive written approval from the Office of the Dean before enrolling at the other institution.

12. MGMT 4300 Strategic Management, may be taken only during the semester or summer term in which the degree is to be conferred. Approval of the undergraduate advisor is required for enrollment in this course.

13. Non-BBA students wishing to take upper-division business courses must be advised in the College of Business Administration, Room 104. Students wishing to take upper-division courses must have junior standing (60 credit hours) and a 2.0 cumulative GPA and must have completed the stated prerequisites for the course.

14. Students must complete 50 percent or more of their College of Business Administration credit hours at UTEP.
15. Students can pursue more than one major option by completing all requirements, including Major Option Requirements, for all major options selected.

**Chair**

John Gibson (http://facultyprofile.utep.edu/default.aspx?ID=jdgibson)
Contact Information: jdgibson@utep.edu; 915-747-5435
Education: Ph D, Florida State University

**Professor**

Nikolaos Apergis (http://facultyprofile.utep.edu/default.aspx?ID=napergis)
Contact Information: napergis@utep.edu; 915-747-6037
Education: Ph D, Fordham University

Hendrik Devos (http://facultyprofile.utep.edu/default.aspx?ID=hdevos)
Contact Information: hdevos@utep.edu; 915-747-7770
Education: MS, Erasmus University Rotterdam; Ph D, Binghamton University (SUNY)

Thomas Fullerton (http://facultyprofile.utep.edu/default.aspx?ID=tomfl)
Contact Information: tomfl@utep.edu; 915-747-7747
Education: BBA, University of Texas at El Paso; MS, Iowa State University; MA, Wharton School, University of Pennsylvania; Ph D, University of Florida

Robert Nachtman (http://facultyprofile.utep.edu/default.aspx?ID=nachtmann)
Contact Information: nachtman@utep.edu; 915-747-5241
Education: BS, City College of New York; MBA, Long Island University; DBA, Indiana University

James Payne (http://facultyprofile.utep.edu/default.aspx?ID=jpayne2)
Contact Information: jpayne2@utep.edu; 915-747-7785
Education: BA, Berea College; MS, Florida State University; Ph D, Florida State University

Timothy Roth (http://facultyprofile.utep.edu/default.aspx?ID=troth)
Contact Information: troth@utep.edu; 915-747-7779
Education: BS, Albright College; MA, State University of New York at Binghamton; Ph D, Texas A&M University

Oscar Varela (http://facultyprofile.utep.edu/default.aspx?ID=ovarela3)
Contact Information: ovarela3@utep.edu; 915-747-7771
Education: BS, University of New Orleans; MA, University of New Orleans; MA, University of Alabama at Tuscaloosa; Ph D, University of Alabama at Tuscaloosa

Zuobao Wei (http://facultyprofile.utep.edu/default.aspx?ID=zwei)
Contact Information: zweii@utep.edu; 915-747-5381
Education: BS, Guangxi University; Master of Engineering Management, Brigham Young University; MA, University of New Orleans; Ph D, University of New Orleans

Feixue Xie (http://facultyprofile.utep.edu/default.aspx?ID=fxie)
Contact Information: fxie@utep.edu; 915-747-7788
Education: BA, Nanjing University; MA, University of Pittsburgh; Ph D, University of Pittsburgh

**Associate Professor**

Nathan Ashby (http://facultyprofile.utep.edu/default.aspx?ID=njashby)
Contact Information: njashby@utep.edu; 915-747-7791
Education: BA, Utah State University; MA, West Virginia University; Ph D, West Virginia University

Rigoberto Delgado (http://facultyprofile.utep.edu/default.aspx?ID=rdelgado16)
Contact Information: rdelgado16@utep.edu; 915-747-7097
Education: MBA, University of California, Berkeley; Ph D, The University of Texas Health Science Center at Houston

John Gibson (http://facultyprofile.utep.edu/default.aspx?ID=jdgibson)
Contact Information: jdgibson@utep.edu; 915-747-5435
Education: Ph D, Florida State University

James Holcomb (http://facultyprofile.utep.edu/default.aspx?ID=jholcomb)
Contact Information: jholcomb@utep.edu; 915-747-7787
Education: BBA, The University of Texas at El Paso; MA, Texas Tech University; Ph D, Texas A&M University

Steve Johnson (http://facultyprofile.utep.edu/default.aspx?ID=sjohnson)
Contact Information: sjohnson@utep.edu; 915-747-7753
Education: BA, Troy State University at Dothan; MBA, Troy State University at Dothan; MA, University of Alabama; Ph D, University of Alabama

Xiaojin Sun (http://facultyprofile.utep.edu/default.aspx?ID=xsun3)
Contact Information: xsun3@utep.edu; 915-747-7783
Education: Ph D, Virginia Tech

James Upson (http://facultyprofile.utep.edu/default.aspx?ID=jeupson)
Contact Information: jeupson@utep.edu; 915-747-7758
Education: BS, Purdue University; MBA, University of Southern Indiana; Ph D, University of Memphis

Assistant Professor

Chia-Chun Chiang (http://facultyprofile.utep.edu/default.aspx?ID=cchiang)
Contact Information: cchiang@utep.edu; 915-747-7167
Education: MBA, National Taiwan University; Fellow of the Society of Actuaries, Society of Actuaries; Ph D, University of South Carolina

Zifeng Feng (http://facultyprofile.utep.edu/default.aspx?ID=zfeng)
Contact Information: zfeng@utep.edu;

Bo Gao (http://facultyprofile.utep.edu/default.aspx?ID=bgao)
Contact Information: bgao@utep.edu;

Destan Kirimhan (http://facultyprofile.utep.edu/default.aspx?ID=dkirimhan)
Contact Information: dkirimhan@utep.edu;

Daniel Pastor (http://facultyprofile.utep.edu/default.aspx?ID=djpastor)
Contact Information: dpastor@utep.edu;
Education: BA, Wayne State University; MA, Wayne State University; Ph D, Wayne State University

Valbona Sulcaj (http://facultyprofile.utep.edu/default.aspx?ID=vsulcaj)
Contact Information: vsulcaj@utep.edu;

Linh Thompson (http://facultyprofile.utep.edu/default.aspx?ID=lnthompson)
Contact Information: lnthompson@utep.edu; 915-747-7739
Education: Ph D, University of South Florida

Emma Xu (http://facultyprofile.utep.edu/default.aspx?ID=qxu)
Contact Information: qxu@utep.edu; 915-747-7786
Education: MA, Vanderbilt University; Ph D, University of Iowa

Hyo Jin Yoon (http://facultyprofile.utep.edu/default.aspx?ID=hyoon)
Contact Information: hyoon@utep.edu;

Assistant Professor of Instruction

Seyedmasood Dastan (http://facultyprofile.utep.edu/default.aspx?ID=sdastan)
Contact Information: sdastan@utep.edu;
Education: Ph D, Georgia State University

Boris Higgins (http://facultyprofile.utep.edu/default.aspx?ID=bhiggins)
Contact Information: bhiggins@utep.edu; 915-747-7718
Education: BBA, University of Texas at El Paso; MS, The University of Texas at El Paso; Doctor of Economic Development (DED), New Mexico State University

Contact Information: rwilson@utep.edu;
Education: MA, UCLA
Programs

Bachelor
• BA in Economics (http://catalog.utep.edu/undergrad/college-of-business-administration/economics-finance/economics-ba/)
• BBA in Economics (http://catalog.utep.edu/undergrad/college-of-business-administration/economics-finance/economics-bba/)
• BBA in Finance with Concentrations (http://catalog.utep.edu/undergrad/college-of-business-administration/economics-finance/finance-bba/):
  • Risk Management
  • General Commercial Banking
  • Financial Analyst
  • Finance

Minor
• Minor in Economics (http://catalog.utep.edu/undergrad/college-of-business-administration/economics-finance/economics-minor/)
• Minor in Finance (http://catalog.utep.edu/undergrad/college-of-business-administration/economics-finance/finance-minor/)
• Minor in Commercial Real Estate (http://catalog.utep.edu/undergrad/college-of-business-administration/economics-finance/commercial-real-estate-minor/)

The University of Texas at El Paso
Economics and Finance
Business Room 236
500 W University
El Paso, Texas 79902
E: econfin@utep.edu
P: 915.747.5245

Visit Website (https://www.utep.edu/business/economics-and-finance/)